

## IMPACT CASE

# ENVIRIA - Making solar radically easy



### CASE / PROBLEM

With the majority of renewable energy solutions being largely tailored to residential customer needs, B2B is highly overlooked despite receiving the bulk of socioeconomic & regulatory pressures, while being responsible for approximately 80% of total power consumed. This is why, when it comes to the energy market, businesses often perceive decisions as a battle between ecology and economy. But at ENVIRIA, we know this conflict is illusory.

### SOLUTION

- Radically easy access to scalable Energy-as-a-Service solutions and the entire renewable energy ecosystem – without the hassle and risks that have often been associated with these issues.
- Innovative solar-centric projects, structured and built based on EPC expertise and financial engineering concepts designed for the unique needs of the B2B sector
- Tailored solutions that enable companies to effectively pursue their sustainable agenda, unlock new revenue opportunities and make their own contribution to the energy transition.

### FORECAST

Entire segments previously excluded can now actively participate in and benefit from the energy transition, through innovative solutions such as third-party financing models or smart matches between space availability and solar investments. We strongly believe that going beyond private and civic engagement is imperative to disrupt centralized energy production and for the clean energy transition to be a success. This is why our efforts are geared towards creating value through integration, leveraging a renewable energy ecosystem that champions B2B participants to take their green efforts into their own hands.

### INNOVATION AREA

#### CLEAN TECHNOLOGY

### IMPACT MEASUREMENT

- 105+ commercial projects developed with an installed capacity of over 50MW
- 28,000 tons of CO2 emissions avoided in 2021 alone
- 46,920,000+ kWh solar energy produced annually

### IMPACT VISION 2030

**Boost B2B participation in the clean energy transition and empower the democratization of power generation by becoming a disruptive and decentralized utility in our own right.**